

Solarium Servitech: bringing the outside in



A solarium comes in many forms; it can be a sunroom, conservatory, glassed-in porch, or a soaring structure that spans the pool or living area. Whatever its form, one of these custom living spaces from Solarium Servitech allows a homeowner to enjoy both the joys of outdoor living with the comfort of being indoors.

Solarium Servitech specializes in custom solariums, each masterfully crafted to exceed expectations. The company was founded in 1987 by Daniel Delongchamps. "Because every home is unique, our solariums are also unique," he said. "We work closely with our customers from the initial design phase straight through to the installation of finishing brackets and hinges."

Every solarium the company produces is made-to-measure. Solarium Servitech's designers will work with you to create an extension to your home in complete harmony with the existing architecture, or they will work from plans you provide. Designed and crafted in the company's 15,000-square-foot manufacturing plant in Granby, each solarium is built to withstand the demands of the eastern Canadian climate.

A three-season solarium can be enjoyed through spring, summer and fall, with the addition of a space heater or other heating system. Eighty per cent of the company's customers, however, prefer the four-season solarium to extend the living area year-round. It is connected either to an existing heating and cooling system, or Solarium Servitech will install a dedicated system.

For both three- and four-season solariums, the company uses only the highest grade of insulation and window materials available so that the solarium is as energy efficient as possible. "The savings you will gain in energy efficiency over time more than make up for the initial cost of the higher quality materials," said Delongchamps, company president.

Delongchamps brings more than two decades of experience in the solarium industry to Solarium Servitech, as does Gilbert Boucher, who became a partner in 2005. "The overall quality of Solarium Servitech's products is exceptional," said Boucher, vice-president of sales. "For instance, we can offer



A custom crafted solarium allows the homeowner to combine the pleasure of outdoor living with the comfort of being indoors.

our customers the choice of close to 25 different kinds of high-performance glass. Most of our competitors only offer two or three."

All Solarium Servitech glass installers have earned master-glazier status from the Commission de la construction du Québec. And the company constantly seeks out the latest innovation in solarium glass. The advantage is that every custom solarium can have exactly the right type to meet your needs – and Solarium Servitech's exacting standards. Among the many technical considerations are severe weather conditions, the exposure to light and the elements, and the nature or purpose of the area to be enclosed.

To set off the beauty of the glass, Solarium Servitech creates its elegant structures from either aluminum or cedar wood, materials produced in Canada. British Columbia cedar is intrinsically beautiful and takes on new dimensions once it has been carefully crafted by Solarium Servitech's craftspeople. The company uses wood from the centre of the tree, where the natural hue is more intense, with each piece carefully selected using

an expert eye.

Aluminum is a lightweight and versatile material that also has aesthetic properties perfect for many types of architecture. Aluminum is also a material that originates in the Saguenay-Lac-Saint-Jean region, Quebec's "Aluminium Valley."

There are numerous options for completing the look of the solarium. Perhaps you'd like to go with a heated ceramic or marble tile floor. You can install windows, either guillotine or shutter style, that let in fresh air. Or maybe your preference is sliding patio or intricately paned French doors that open wide onto your backyard.

Solarium Servitech produces roughly 200 custom solariums a year from its Granby manufacturing plant. Projects range from the smallest in-window greenhouse to a spacious freestanding enclosure for the swimming pool. Ideas for your own solarium project plus samples of Solarium Servitech craftsmanship are on view at two showrooms – one in Laval and one in Granby. A new 2,000-square-foot Laval showroom near Highway 15 is slated to open in early October.

The company's solariums are low-maintenance, requiring only simple cleaning twice a year. All materials are guaranteed for 10 years, and labour for five – ample time in which to relax and enjoy the sunshine or night stars from the comfort of your solarium.

Solarium Servitech, together with the Bank of Montreal, also has an attractive financing plan for your solarium project, currently offered at the prime rate plus .05 per cent. "Acquiring a solarium is an investment," Boucher said, "that not only adds to the value of your home but also to your lifestyle. We believe you should be completely happy with the end result."



Laval: 1500 de Joffa St. (until October)
 Granby: 206 des Alouettes St. in St-Alphonse-de-Granby
 Phone: 1-800-567-0443
 Email: info@solarium-servitech.com
 www.solarium-servitech.com